



# Home Center & Hardware Store Leads

## Sample Company Profile

Business Leads | Market Research

### ABC Home Centers Inc.

10117 Princess Palm Ave.

**10**  
**TAMPA**  
**33610**

**Mailing Address:** PO Box 1234 Tampa, FL 33619

**Telephone:** 813 627-6800

**Fax Number:** 813 627-6888

**Listing Type:** Subsidiary

**Year Founded:** 1933

**Publicly Held:** Yes

**Total Sales:** \$150,000,000

**Industry Sales:** \$101,180,000

**Customer Sales:** Building Trades (35%); DIY (30%);

Industrial/Commercial Trade (35%)

**Number of Employees:** 100

**Internet Order Processing:** Yes

**Internet Sales:** 1%

**Mail Order Catalog:** Yes

**Mail Order Sales:** 15%

**Catalog Names:** ABC Home Supplies

**Total Units:** 10

**Units Operated:** Home Center(s) (8); Home Center

Warehouses (2)

**Trade Names:** ABC Home Supplies (10)

**Operates Nurseries:** 3

**Total Selling Sq. Ft.:** 750,000

**Average Check-Outs:** 2

**Projected Openings:** 3

**Projected Remodelings:** 5

**Product Lines:** Lumber; Millwork (Molding); Paneling &

Plywood; Siding/soffit/fascia; Wall Coverings **Areas**

**of Operation:** FL, NY

**Foreign Countries:** MEXICO

**Distribution Centers:** TAMPA, FL; NEW YORK, NY **On-**

**site Distribution Center:** Yes

**Loyalty Marketing Program:** Yes

**Buying/Marketing Group:** Trust Corporation,

BOSTON, MA

**Parent Company:** Lebharr-Friedman, NEW YORK, NY

*Also operates (1) Truss Plant in Mexico.*

### KEY PERSONNEL

J. ROGER FRIEDMAN - President

JAMES C. DOHERTY - Executive VP

ARTHUR D. SCIARROTTA - VP Operations

LISA ZIMMERMAN - Director Finance

DIANA ROBINSON - General Buyer

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