



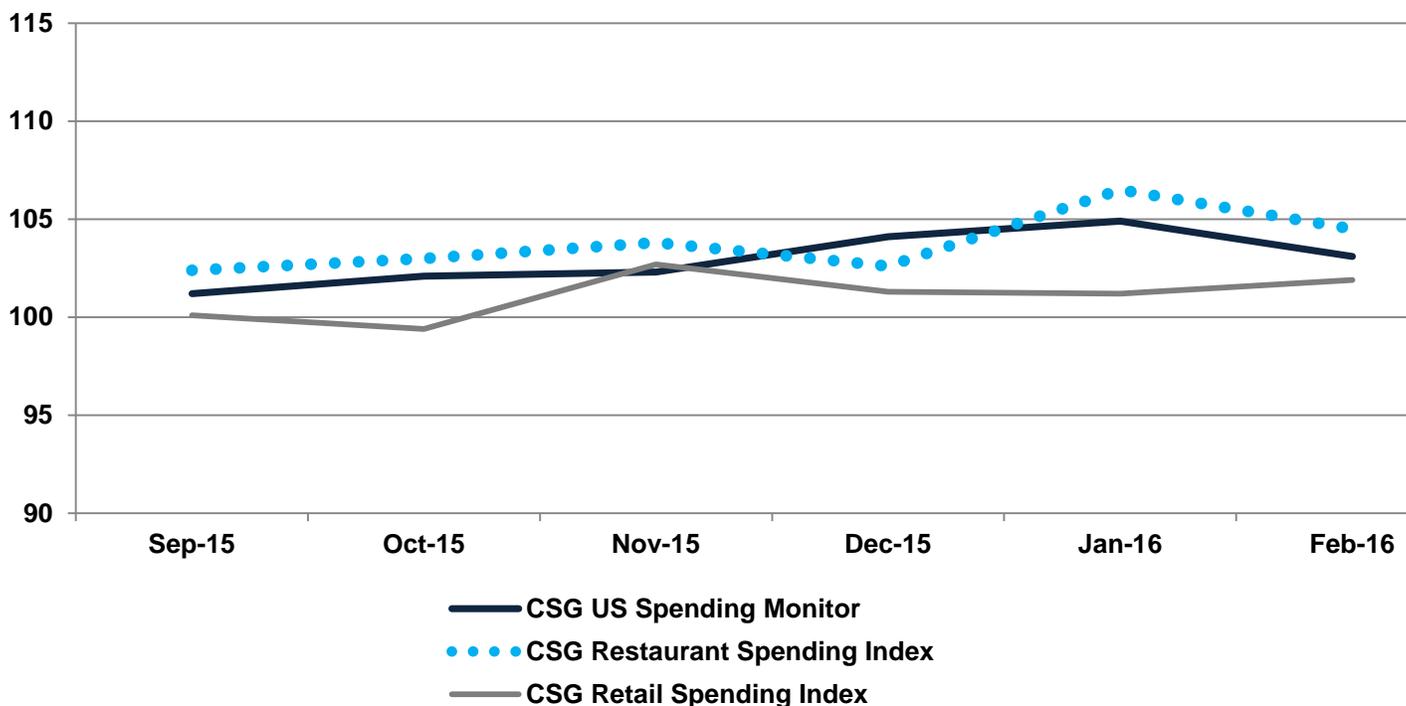
Consumer Spending Report (CSR):

## CHAIN STORE GUIDE FORECASTS DECLINING CONSUMER SPENDING IN MARCH

March 2016

Data from Chain Store Guide's Consumer Spending Report (CSR) predicts a slowdown in spending during the month of March. Although reports on the economy have varied, consumers are likely somewhat uneasy due to the widely fluctuating stock market and the upcoming elections. When polled, more consumers rated the economy as 'poor' compared to the preceding month. A few trends reflect a positive note, however: all three of CSG's indexes are close to their 12-month averages, pointing to stabilized consumer spending, while eighty percent of consumers polled reported personal finances as either 'excellent', 'good', or 'fair' – one of the highest totals since the CSR's inception. The national trend of consumer *saving*, rather than spending, seems to be increasing.

### Spending Monitor and Index Trends

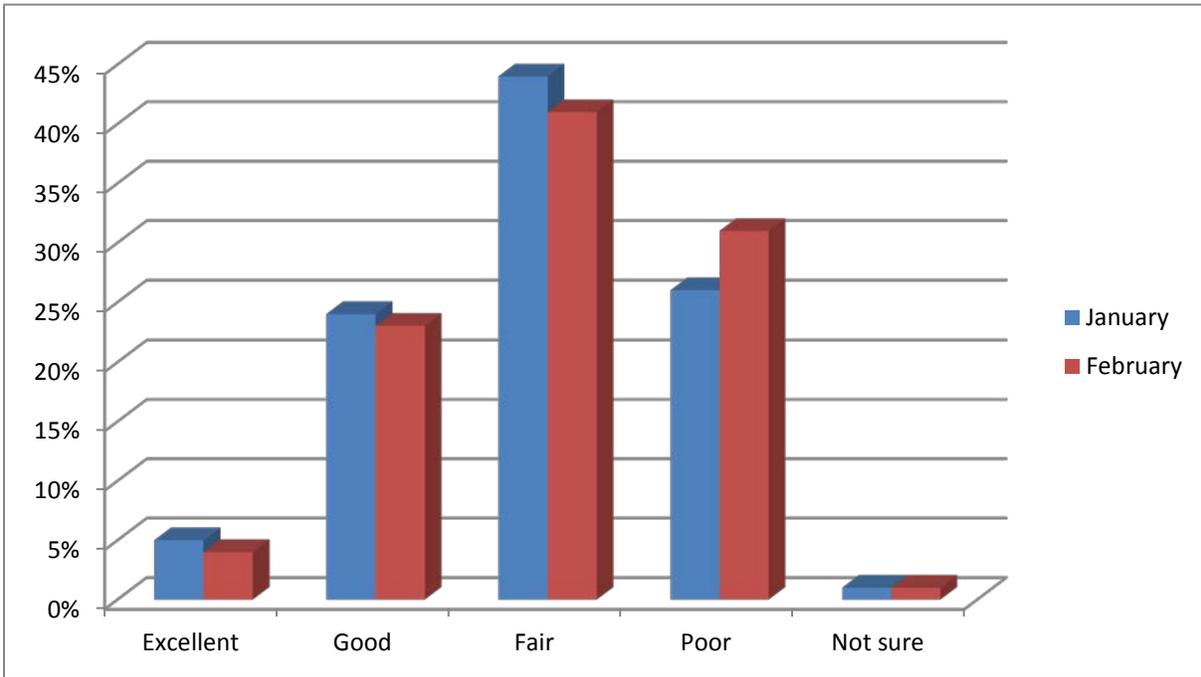


- The **CSG US Spending Monitor** decreased by 1.8 points during February polling to 103.1, more than a full point below its rolling 12-month average.
- The **CSG Restaurant Spending Index** decreased by 2.0 points, matching its exact rolling 12-month average.
- The **CSG Retail Spending Index** was essentially flat again during February polling, increasing by 0.7 points to 101.9

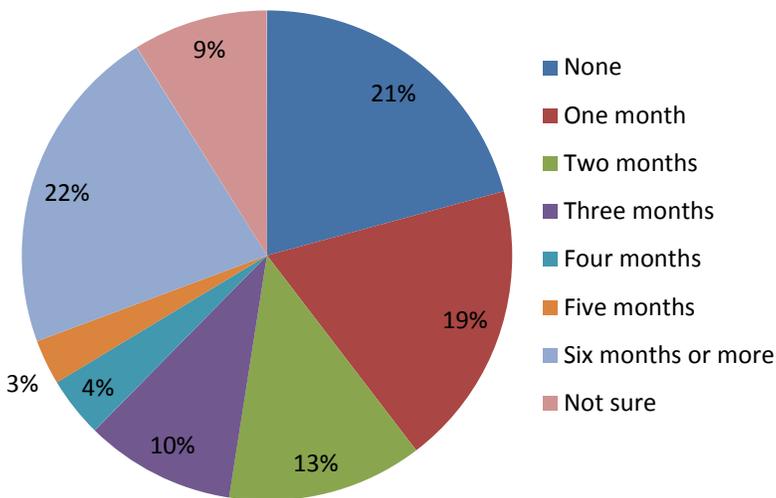


## US Economy and Consumer Finances

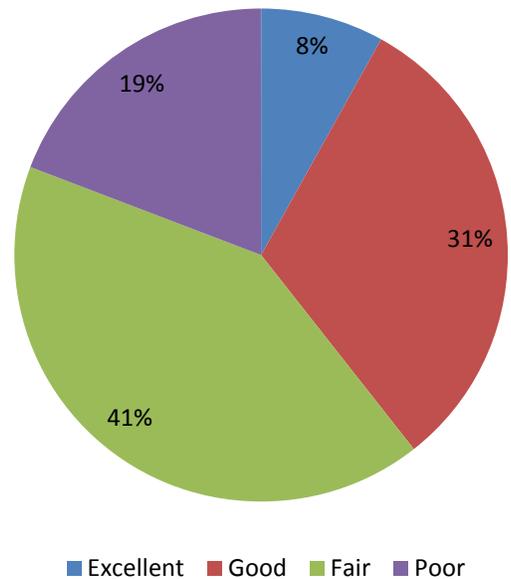
Generally speaking, how would you rate the U.S. economy these days?



Months of Emergency Savings:



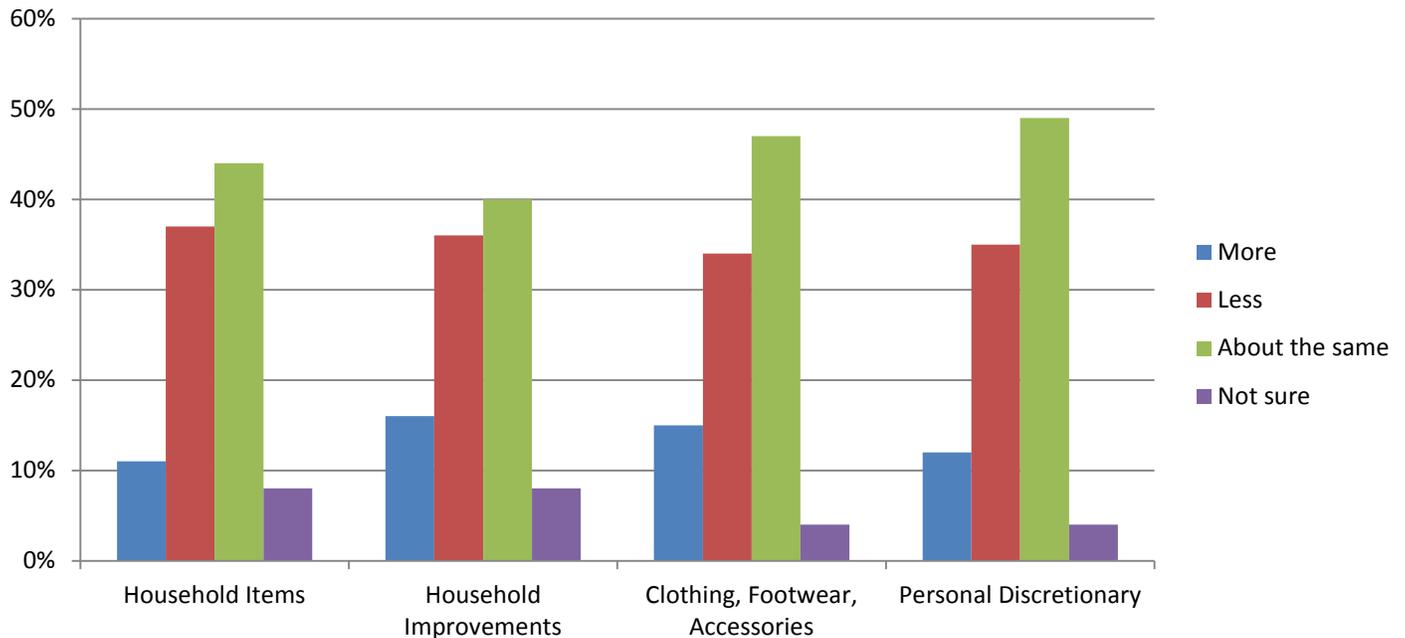
Current Personal Finances:



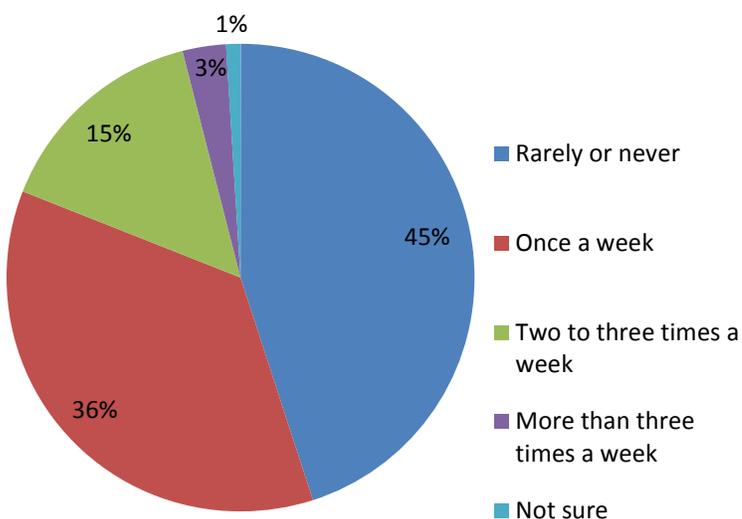


## Consumer Spending Insights

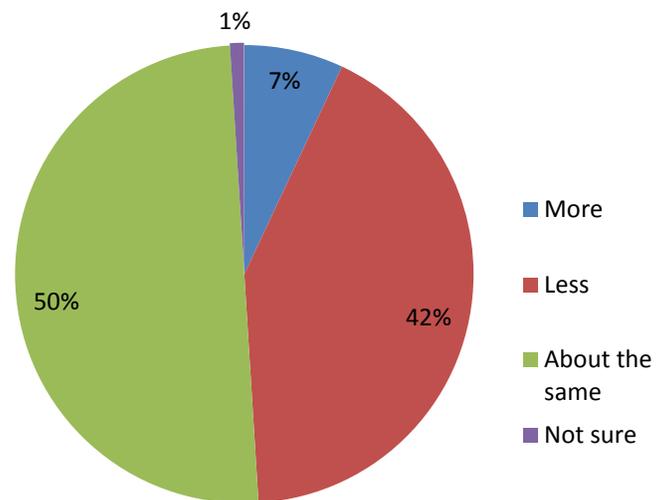
*In the next month, will you spend more, less or about the same on...*



*In a typical week, how often do you go out to eat?*



*Compared to six months ago, are you going out to eat more often, less often or about the same as before?*





## **About Chain Store Guide**

For 80 years, Chain Store Guide (CSG) has been the leading provider of comprehensive and definitive retail and foodservice intelligence to businesses around the world.

Chain Store Guide data is the definitive source that is used by manufacturers, suppliers, service providers, brokers, real estate professionals, retailers, analysts, consultants and other professionals seeking to gain insight into retail and foodservice markets in the U.S. and Canada.

### **Chain Store Guide Data Is Used For:**

#### **Market Forecasting & Data Blending**

CSG can forecast predictive analysis through 2025 using six to ten years of historical data and sound logic algorithms.

#### **Consumer Spending Data**

The CSR is a sampling of the data that we provide. Additional data can be customized to fit any business or media needs.

#### **Competitive Analysis**

Perform your own competitive benchmarking to gain key insight into your marketplace or let the CSG experts do it for you.

#### **Proximity & Market Share**

Keep your eye on the competition. Knowing who the players are on the field is essential for developing a successful strategic plan.

#### **Market & Trend Analysis**

Analyze over 700,000 locations for strategic planning and market positioning.

#### **Industry Profiling**

Specific industry data to support your sales, marketing, and business development needs.

#### **Site Planning**

Determine market and territory potential for expansion or relocation. Map and plot for site, geographic and demographic analysis.

#### **Data Appending/Cleansing**

Utilize CSG data to append your records and track changes. Our list augmentation experts can match records against our master data bank and append any missing information. We can also correlate & convert multiple Unique Company Identifiers and match them to the CSG Company ID.

#### **Sales Leads Generation**

Updated daily to add to your sales & marketing prospects database.

If you would like additional analyses that we have not provided in this report, please contact Brian List at [blist@chainstoreguide.com](mailto:blist@chainstoreguide.com).

#### **Brian List**

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