# **CSG INDUSTRY NEWS**

# Restaurant & Retail Real Estate Report

800-927-9292

#### Restaurant

#### **Industry Insight**

**Doctor's Associates Inc.** has laid-off approximately 300 employees from its corporate office. The company says that the smaller team will help them have a faster reaction to changes in the restaurant industry.

The Wendy's Company has announced that they will begin serving breakfast at all locations in the U. S. starting on March 2.

#### On Location

**Crave Hot Dogs & Barbecue** has entered into a new franchise agreement in Charlotte, NC and they expect to open up 8 new restaurants this year.

Lazy Dog Restaurant & Bar has opened its 37th location in Naperville, IL.

Mamoun's Falafel is opening a new location in Atlanta, GA. This will be their first restaurant to open in the southern U. S.

Original ChopShop has opened a new location in Allen, TX.

**P.F. Chang's China Bistro Restaurants** has opened its first to-go location in Chicago, IL. The restaurant is hoping to capitalize on the reduced number of Chinese restaurants in the Chicago area.

#### Retail

#### **Financial Focus**

**Stein Mart Inc.** has entered into a buyout agreement with a private equity firm. The transaction is expected to close in the first half of 2020.

#### On Location

**Macy's Inc.** plans to close approximately 125 of its least productive stores during the next three years. In 2020, the company plans to open an additional 50 Backstage in-store locations in Macy's stores and seven additional freestanding, off-mall Backstage stores, and will remodel an additional 100 Macy's stores in 2020.

Saks Incorporated has closed its 16,000 sq. ft. Saks Fifth Avenue men's store at Brookfield Place in lower Manhattan, NY.

Sephora USA Inc. will open 100 new store locations across North America in 2020.

## Grocery, C-Store, Drug & Health

### **Industry Insight**

**Majors Management LLC** has purchased the dealer distribution business of **McPherson Companies**. The deal includes 185 retail fuel supply contracts and will help expand Majors' presence in Alabama, Florida, Mississippi and Tennessee.

#### **Financial Focus**

Earth Fare Healthy Supermarkets filed for Chapter 11 bankruptcy.

Foxtrot Ventures Inc. received a \$17 million growth funding round and has two new locations slated to open soon.

#### On Location

**The Fresh Grocer** is growing its store count by 50% and entering a new state with the addition of independent operator **Nicholas Markets**. The grocer is slated to reopen its four New Jersey stores under The Fresh Grocer name starting this month.

**Lucky's Market, LLC** has entered into asset purchase agreements with Southeastern Grocers, Seabra Foods and Hitchcock's Markets, for a total of seven Florida locations.



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# **Fill Commerical Real Estate Spaces**

## **PLUS Databases Include:**

- Verified Digital Contact Information
- Downloadable vCards
- Unlimited Exports to CRM /Excel
- Daily Updates
- 24/7 Online Access
- CSG Verify (Our new research portal)
- Rapid Alerts for Updates
- Interactive Dashboard
- Mobility Access
- 1 Year Subscription

Get hands-on training & walkthroughs for you and your entire team

## **CSG** Resources

#### **CSG CONNECTed**

This educational resource is used to empower and guide our customers.

#### **Quick Minute**

Our CSG CONNECTed video series gives our customers a 60 second step-by-step guided tour of how to use select features of their databases.

## **Marketing 101**

This series is designed to assist our clients and subscribers in their marketing endeavors and maximize their success.



# Get Rewarded: Introducing CSG's Loyalty Rewards Program

Chain Store Guide is excited to announce its new client loyalty program; CSG Platinum VIP. This elite program is designed to reward dedicated customers that invest in our products & services and rely on CSG to provide the highest quality retail & foodservice sales leads and market data. Contact us to learn more about the Platinum VIP rewards program.

Databases are updated daily by our in-house research center. Industry databases are sold separately. Companies and personnel validated through CSG Verify must meet the minimum criteria for inclusion to be accepted into the CSG database; once it has met those criteria, the cleaned data will be available from your online CSG Connect portal. Dashboards and features may not be available for all online databases, contact us for more details.