# **CSG INDUSTRY NEWS**

# Restaurant & Retail Real Estate Report

800-927-9292

## Restaurant

## **Industry Insight**

**Moe's Southwest Grill LLC** will be opening two kiosk only stores in Pittsburgh and Charlottesville early next year. The stores will also feature Moe's redesigned logo and new color scheme.

#### **Financial Focus**

**HRI Inc.** has filed for Chapter 11 bankruptcy protection as part of an initial sales agreement to **Landry's Restaurants Inc.** for \$40 million in cash.

Pork & Mindy's filed for Chapter 7 bankruptcy on November 5. They will be closing all locations.

#### On Location

Billy Sims BBQ Restaurants opened its first restaurant in Wisconsin.

Curry Up Now signed a multi-unit franchise deal for the entire state of Indiana. The new stores will begin opening early 2020.

Dave's Hot Chicken has signed a 12 location agreement in California and they will begin opening new stores early 2020.

## Retail

#### **Industry Insight**

**Recreational Equipment Inc.** opened four stores and entered two new markets. The retailer opened stores in Farmington, UT, and Huntsville, AL, as well as its first-ever locations in Oklahoma (Oklahoma City) and in Vermont (Williston).

#### On Location

Aeropostale Inc. has revealed plans to add 20 to 30 freestanding concept stores across Canada throughout 2020.

Lowe's Canada announced that it will close 34 stores, including 26 Rona locations, 6 Lowe's stores, and 2 Reno-Depot stores.

# Grocery, C-Store, Drug & Health

## **Industry Insight**

**Amazon.com Inc.** announced it has selected a California site for its new grocery store concept. The company will open a new grocery store format in the Woodland Hills neighborhood of Los Angeles in 2020.

Walmart Stores Inc. announced Kathryn McLay has been promoted to President and CEO of Sam's Club.

#### **Financial Focus**

Par Mar Stores Inc. has agreed to acquire Tahoe Management 8, LLC. The deal includes 17 Mountaineer Mart stores.

#### On Location

Kum & Go LLC is planning to open 13 new stores in the Denver, CO area in the coming year.

**Wawa Inc.** plans to open five new stores across the state of Maryland in 2020. Over the next five years, it will open an additional 10 to 15 convenience stores in the state.



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# **Fill Commerical Real Estate Spaces**

## PLUS Databases Include:

- Verified Digital Contact Information
- Export for CRM or Excel
- Daily Updates
- 24/7 Online Access
- CSG Verify (Our new research portal)
- Alerts for Data Changes
- Interactive Dashboard
- Mobile Responsive Design
- Recent Saved Searches
- 1 Year Subscription

Get hands-on training & walkthroughs for you and your entire team

# **CSG** Resources

#### **CSG CONNECTed**

This educational resource is used to empower and guide our customers.

## **Quick Minute**

Our CSG CONNECTed video series gives our customers a 60 second step-by-step quided tour of how to use select features of their databases.

# **Marketing 101**

This series is designed to assist our clients and subscribers in their marketing endeavors and maximize their success.



# Get Rewarded: Introducing CSG's Loyalty Rewards Program

Chain Store Guide is excited to announce its new client loyalty program; CSG Platinum VIP. This elite program is designed to reward dedicated customers that invest in our products & services and rely on CSG to provide the highest quality retail & foodservice sales leads and market data. Contact us to learn more about the Platinum VIP rewards program.

Databases are updated daily by our in-house research center. Industry databases are sold separately. Companies and personnel validated through CSG Verify must meet the minimum criteria for inclusion to be accepted into the CSG database; once it has met those criteria, the cleaned data will be available from your online CSG Connect portal. Dashboards and features may not be available for all online databases, contact us for more details.