

Foodservice Technology Sample Listing



ABC Restaurant, Inc. **25**
3922 Coconut Palm Drive TAMPA
33619

Mailing Address: 3922 Coconut Palm Drive
Tampa, FL 33619

Telephone: 813 627-6800

Fax Number: 813 627-6882

Internet Homepage: <http://www.csgis.com>

Company Email: csg@csgis.com

Listing Type: Subsidiary

Type of Business: Chain Restaurant
Operator

Total Sales: \$100,000,000

Industry Sales: \$26,900,000

Customer Sales: Internet Retailing (1%)

Internet Order Processing: Yes

Total Units: 25

Trade Names: ABC Restaurants (25)

Company-Owned Units: 20

Units Franchised To: 2

Units Franchised From: 3

Projected Openings: 1

Projected Remodelings: 10

Areas of Operation: FL

Type of Foodservice: Family Restaurants

Franchise Affiliation: ABC Corp., NEW
YORK, NY

Parent Company: Lebharr-Friedman, NEW
YORK, NY

POS Hardware:

MICROS 3700

Avg. Age: 6 year(s)

% of Stores Installed: 100%

Avg. Installed per Store: 5

In-Store POS Server: IBM PC

Buying decision will be made this year.

POS Printer:

EPSON America, Inc. TM-U325

Average Age: 3 years

% of Stores Installed: 100%

Buying decision will be made this year.

POS Software:

Radiant Systems Aloha

Operating System: Windows NT

Average Age: 2 years

Buying decision will be made this year.

Payment Systems:

Breakdown by Payment Type: 50% Cash;

30% Credit Card; 5% Check; 5% EBT; 5%

On-Line Debit

Card; 5% Off-Line Debit Card

Credit Card Processor: Royal Bank

On-Line Debit Processor: Access Cash

Off-Line Debit Processor: Accelera

EBT Processor: CheckFast

Check Guarantee Company: Self
Guarantee

Communications/Connectivity:

Corporate To/From Stores: Dial-
Up/ISDN/PSTN; DSL

Corporate To/From Suppliers: Dial-
Up/ISDN/PSTN; DSL

Wi-Fi Internet:

Nextel Communications

Buying decision will be made this year.

Corporate Systems:

Compaq Proliant 6000

Operating System: Windows NT

Avg. Age: 3 year(s)

Buying decision will be made this year.

Database Systems/Data Warehousing:

Database Software: Microsoft Corp., SQL
Server

Operating System: Windows NT

Buying decision will be made this year.

Software Systems:

Food/Beverage Analysis Software

Compris Technologies, MS2 (Multi-Site
Maintenance)

Operating System: Windows 2000

Buying decision will be made this year.

Forecasting/Planning Software

Geac Computer Corp., System21

Operating System: HP-UX

Buying decision will be made this year.

**Frequent Diner/Customer Loyalty
Software**

Compris Technologies

Operating System: Windows NT

Buying decision will be made this year.

Gift Card/Stored Value Software

Fifth Third Bancorp.

Operating System: Windows 2000

Buying decision will be made this year.

Inventory Management Software

Compris Technologies, Executive Info
Systems

Operating System: HP-UX

Buying decision will be made this year.

Merch. Allocation/Replenishment Software

JDA Software Group Inc.

Operating System: Windows 9x/ME

Buying decision will be made this year.

Labor Scheduling Software

Workbrain Inc.

Operating System: Windows 2000

Buying decision will be made this year.

Supply Chain Management Software

Geac Computer Corp., System21

Operating System: Windows NT

Buying decision will be made this year.

B2C E-commerce Systems:

Macola Inc., Electronic Storefront B2C

Operating System: Solaris

Buying decision will be made this year.

RFID Testing:

Case and Pallet: Yes

IT Spending:

Decrease: 10%

Also operates 2 Gift Stores.

KEY PERSONNEL

LISA PATTERSON - CEO; President; Partner

SABRINA MURRAY - COO; Partner

STEVE PATTERSON - CIO; VP Information
Systems; Partner

JACOB RUSSELL - CFO; Treasurer; Partner

PAULA SIMON - CTO; VP Visual

Merchandising

MADISON CALDWELL - Senior VP

Foodservice, Quality Assurance

MATT WARNER - Senior VP Loss

Prevention, Risk Management

JEFF HINES - VP Finance

VALERIE PORTER - VP Menu Development,

Food and Beverage

DAMIEN SWACK - VP Operations; General
Manager

MIKE ZIMMERMAN - VP Human Resources

TAMMY BROE - VP Marketing, Sales

ABBY TAMBORS - Controller

MARGARET CHARLES - Executive Director

Human Resources

RICK MYERS - Executive Director

Distribution, Loss Prevention, Risk

Management

BAILEY CONNORS - Director Foodservice,

Purchasing

DAVID HERRARA - Director Operations,

Facility/Maintenance

JOHN HEATHER - Director Communications

CHAD CARPENTER - Director Information

Systems, Marketing