

Sample Company Profile

★
ABC Supermarkets Inc. 10
 3922 Coconut Palm Drive TAMPA
 33619

Mailing Address: PO Box 1234
 Tampa, FL 33619

Telephone: 813 627-6800

Fax Number: 813 627-6882

Internet Homepage: <http://www.csgis.com>

Company Email: csg@csgis.com

Year Founded: 1982

Publicly Held: Yes

Total Sales: \$150,000,000

Grocery Sales: \$101,180,000

Internet Order Processing: Yes

Total Units: 10

Units Operated: Supermarkets (10)

Trade Names: ABC Supermarkets (10)

Units Franchised To: 2

Units Franchised From: 3

Total Selling Sq. Ft.: 400,000

Preferred Square Footage: 40,000

Average Check-Outs: 8

Projected Openings: 3

Projected Remodelings: 5

Packaged Liquor: Beer, Wine, Liquor

Areas of Operation: FL, NY

Foreign Countries: MEXICO

On-site Distribution Center: Yes

Distribution Centers: TAMPA, FL;
 NEW YORK, NY

Specialty Departments: Automatic Teller
 Machine (10); In-Store Bakeries (6);
 In-Store Restaurant (2)

Primary Wholesalers: Grocery - ABC Grocers
 Inc., MIAMI, FL

Parent Company: Lebhar-Friedman,
 NEW YORK, NY

Also operates 2 gift stores in Mexico.

KEY PERSONNEL

LISA PATTERSON - President

STEVE MYERS - CFO

DAVID KARRAS - VP Marketing

SABRINA MURRAY - VP Operations

JULIA MICHAELS - VP Human Resources

KEVIN NILLMON - VP Sales

JAMES SHALE - Director Information
 Systems, POS/Scanning

DIANA SIMMS - Director Foodservice; Buyer
 EthnicFoods, Perishables

JAYDEN TELLER - Manager Meat & Poultry

JACOB TEMPLER - Store Manager; Buyer
 Dairy

MIKE ZIMMERMAN - General Buyer