

Sample Company Profile

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ABC Home Centers Inc. 10
 3922 Coconut Palm Drive TAMPA
 33619

Mailing Address: PO Box 1234
 Tampa, FL 33619
Telephone: 813 627-6800
Fax Number: 813 627-6882
Internet Homepage: <http://www.csgis.com>
Company Email: csg@csgis.com
Listing Type: Subsidiary
Year Founded: 1982
Publicly Held: Yes
Total Sales: \$157,000,000 (12/31/04)
Customer Sales: Building Trades (35%); DIY
 (30%); Industrial/Commercial Trade (35%)
Internet Order Processing: Yes
Internet Sales: 1%
Mail Order Catalog: Yes
Mail Order Sales: 15%
Catalog Names: ABC Home Supplies
Total Units: 10
Units Operated: Home Center(s) (8); Home
 Center Warehouses (2)
Trade Names: ABC Home Supplies (10)
Operates Nurseries: 3
Total Selling Sq. Ft.: 750,000
Average Check-Outs: 2
Projected Openings: 3
Projected Remodelings: 5
Product Lines: Lumber; Millwork (Molding);
 Paneling & Plywood; Siding/soffit/fascia; Wall
 Coverings
Areas of Operation: FL, NY
Foreign Countries: MEXICO
Distribution Centers: TAMPA, FL;
 NEW YORK, NY
On-site Distribution Center: Yes
Loyalty Marketing Program: Yes
Buying/Marketing Group: Trust
 Corporation, BOSTON, MA
Parent Company: Lebhar-Friedman,
 NEW YORK, NY

Also operates (1) Truss Plant in Mexico.

KEY PERSONNEL

J. ROGER FRIEDMAN - President
 JAMES C. DOHERTY - Executive VP
 ARTHUR D. SCIARROTTA - VP Operations
 LISA ZIMMERMAN - Director Finance
 DIANA ROBINSON - General Buyer