

# Retail Technology **Sample Listing**

## ★ ABC Retail Stores 25

3922 Coconut Palm Drive TAMPA  
33619

**Mailing Address:** 3922 Coconut Palm Drive  
Tampa, FL 33619

**Telephone:** 813 627-6800

**Fax Number:** 813 627-6882

**Internet Homepage:** <http://www.csgis.com>

**Company Email:** [csg@csgis.com](mailto:csg@csgis.com)

**Listing Type:** Subsidiary

**Type of Business:** General Merchandise

**Total Sales:** \$100,000,000 (12/31/04)

**Industry Sales:** \$26,900,000

**Customer Sales:** Internet Retailing (1%)

**Internet Order Processing:** Yes

**Total Units:** 25

**Trade Names:** ABC Retail (25)

**Projected Openings:** 1

**Projected Remodelings:** 10

**Areas of Operation:** FL

**Parent Company:** Lebhar-Friedman,  
NEW YORK, NY

### POS Hardware:

#### **IBM 4683**

Avg. Age: 6 year(s)

% of Stores Installed: 50

Avg. Installed per Store: 5

In-Store POS Server: IBM 4683

Buying decision will be made this year.

### POS Printer:

#### **EPSON America, Inc. TM-U325**

Average Age: 3 years

% of Stores Installed: 45%

Buying decision will be made this year.

### POS Scanners:

#### **Metrologic Instruments MS9521**

Buying decision will be made this year.

### Pay-at-the-pump Hardware:

#### **Gilbarco G-SITE**

Avg. Age: 3 year(s)

% of Stores Installed: 15%

Avg. Installed per store: 1

Buying decision will be made this year.

### Self-checkout Hardware:

#### **Fujitsu Transaction Solutions, U-Scan**

Avg. Age: 1 year(s)

% of Stores Installed: 5%

Avg. Installed per store: 2

Buying decision will be made this year.

### POS Software:

#### **NCR Real POS**

Operating System: Windows NT

Avg. Age: 1 year(s)

Buying decision will be made this year.

### Payment Peripherals:

#### **Signature Capture Pads**

Buying decision will be made this year.

#### **Magnetic Stripe Readers**

Buying decision will be made this year.

#### **MICR Readers**

Buying decision will be made this year.

#### **PIN Pads**

Buying decision will be made this year.

### Payment Systems:

Breakdown by Payment Type: 50% Cash;

30% Credit Card; 5% Check; 5% EBT;

5% On-Line Debit Card; 5% Off-Line Debit Card

**Credit Card Processor:** Royal Bank

**On-Line Debit Processor:** Access Cash

**Off-Line Debit Processor:** Accelera

**EBT Processor:** CheckFast

**Check Guarantee Company:** Self  
Guarantee

### Communications/Connectivity:

#### **Corporate To/From Stores:**

Dial-Up/ISDN/PSTN; DSL

#### **Corporate To/From Suppliers:**

Dial-Up/ISDN/PSTN; DSL

### Wi-Fi Internet:

#### **Nextel Communications**

Buying decision will be made this year.

### Corporate Systems:

#### **Compaq Proliant 6000**

Operating System: Windows NT

Avg. Age: 3 year(s)

Buying decision will be made this year.

### Database Systems/Data Warehousing:

**Database Software:** Microsoft Corp,

SQL Server

Operating System: Windows NT

Buying decision will be made this year.

### Software Systems:

#### **Category Management Software**

Retek, Retail.net

Operating System: Windows NT

Buying decision will be made this year.

#### **Forecasting/Planning Software**

SAP, Retail

Operating System: Windows NT

Buying decision will be made this year.

#### **Frequent Shopper/Customer Loyalty Software**

Retek, Retail.net

Operating System: Windows NT

Buying decision will be made this year.

#### **Gift Card/Stored Value Software**

Internal

Operating System: Windows NT

Buying decision will be made this year.

### Inventory Management Software

Retek, Retail.net

Operating System: Windows NT

Buying decision will be made this year.

### Labor Scheduling Software

Internal

Operating System: Windows NT

Buying decision will be made this year.

### Supply Chain Management Software

Retek, Retail.net

Operating System: Windows NT

Buying decision will be made this year.

### Warehouse Management Software

Catalyst International, WMS

Operating System: Windows NT

Buying decision will be made this year.

### Operational Scanners:

#### **Symbol Technologies LS9208**

Buying decision will be made this year.

### Supply Chain Systems:

**Vendor/ASP:** GE Global Exchange Service

Connection Type: Direct Connect

% Supply Volume: 32%

Buying decision will be made this year.

### B2C E-commerce Systems:

#### **Macola Inc., Electronic Storefront B2C**

Operating System: Solaris

Buying decision will be made this year.

### RFID Testing:

**Case and Pallet:** Yes

**Item Tagging:** Yes

Also conducts custom research and data selections.

### KEY PERSONNEL

LISA PATTERSON - President

SABRINA MURRAY - CIO

STEVE MYERS - VP Information Systems

MADISON CALDWELL - VP Quality Assurance

MATT WARNER - Director Risk Management

JEFF HINES - Director Loss Prevention

DAMIEN SWACK - Director IT Security

MIKE ZIMMERMAN - Director POS/Scanning